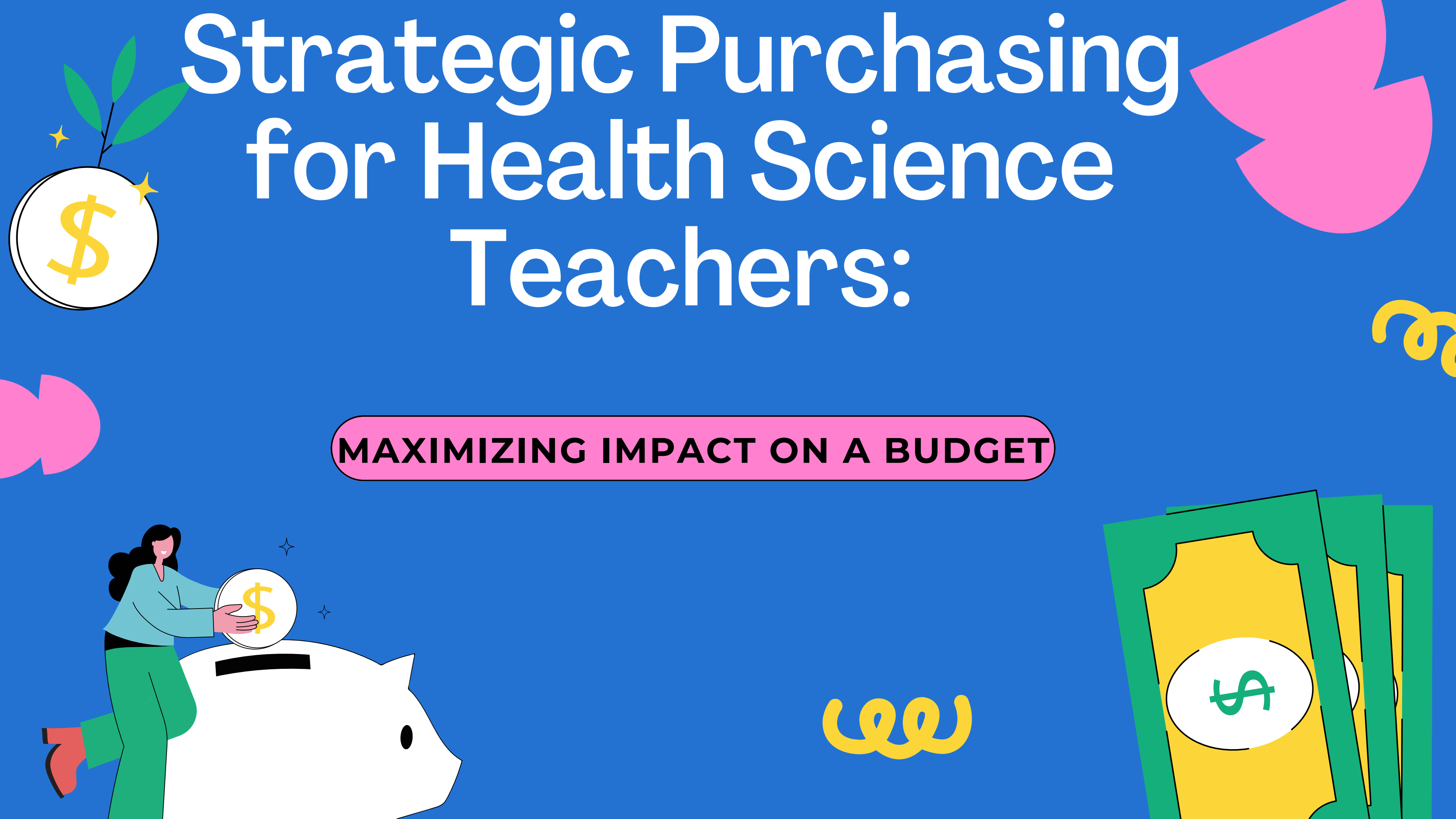
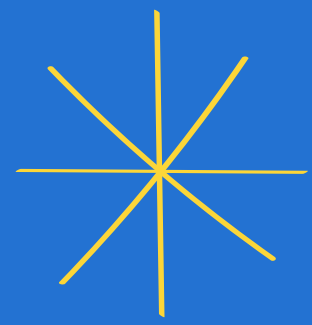


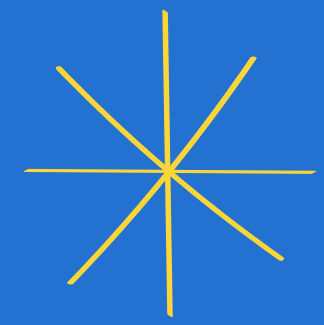
Strategic Purchasing for Health Science Teachers:

MAXIMIZING IMPACT ON A BUDGET





Presented By:



Monica Jackson, MS, LAT

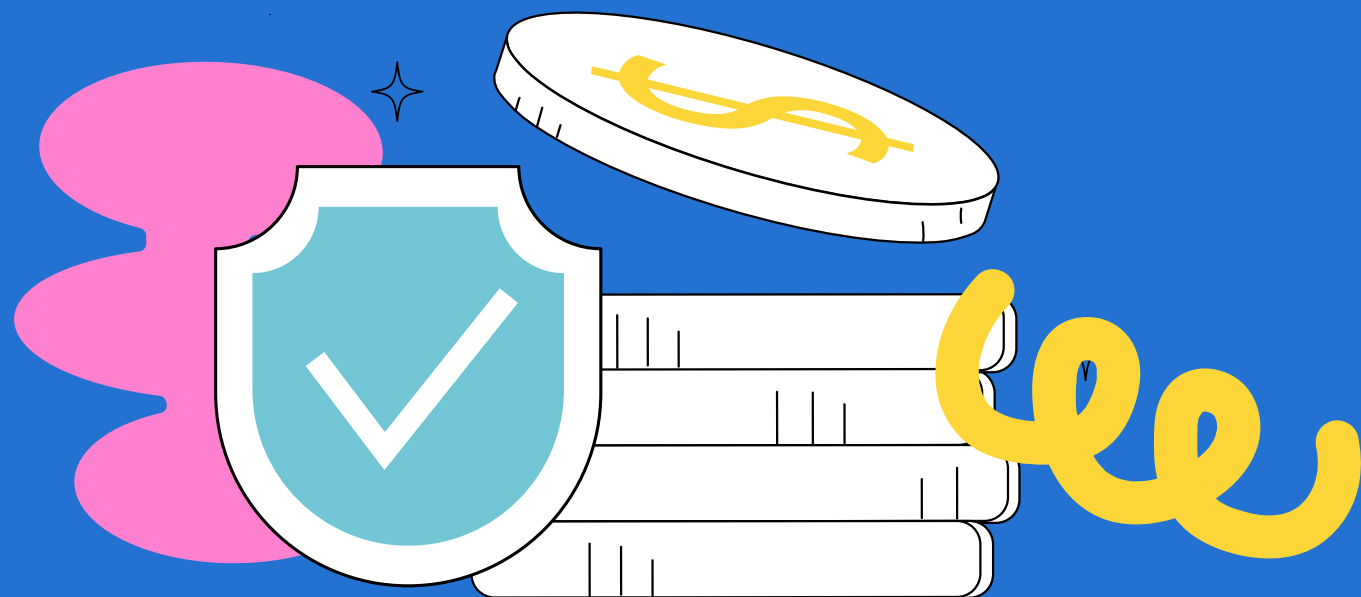


Caren Wonders, LAT, CET



Table of Contents

- Doing More with Less
- Beyond “Buying”
- Needs Assessment & Inventory
- Smart Sourcing
- Creative Alternatives & DIY Solutions
- Collaboration & Community Partnerships
- WISHLISTS
- GRANTS
- Sustaining Your Resources
- Key Takeaways & Actionable Steps
- Questions



Doing More with Less



THE CHALLENGES WE FACE

1. Rising costs of specialized medical equipment & consumables
2. Tighter CTE budgets & limited allocations
3. Hands-on & authentic experiences
4. Increased size of classes

**How do we offer high-quality instruction
on tight budget?**

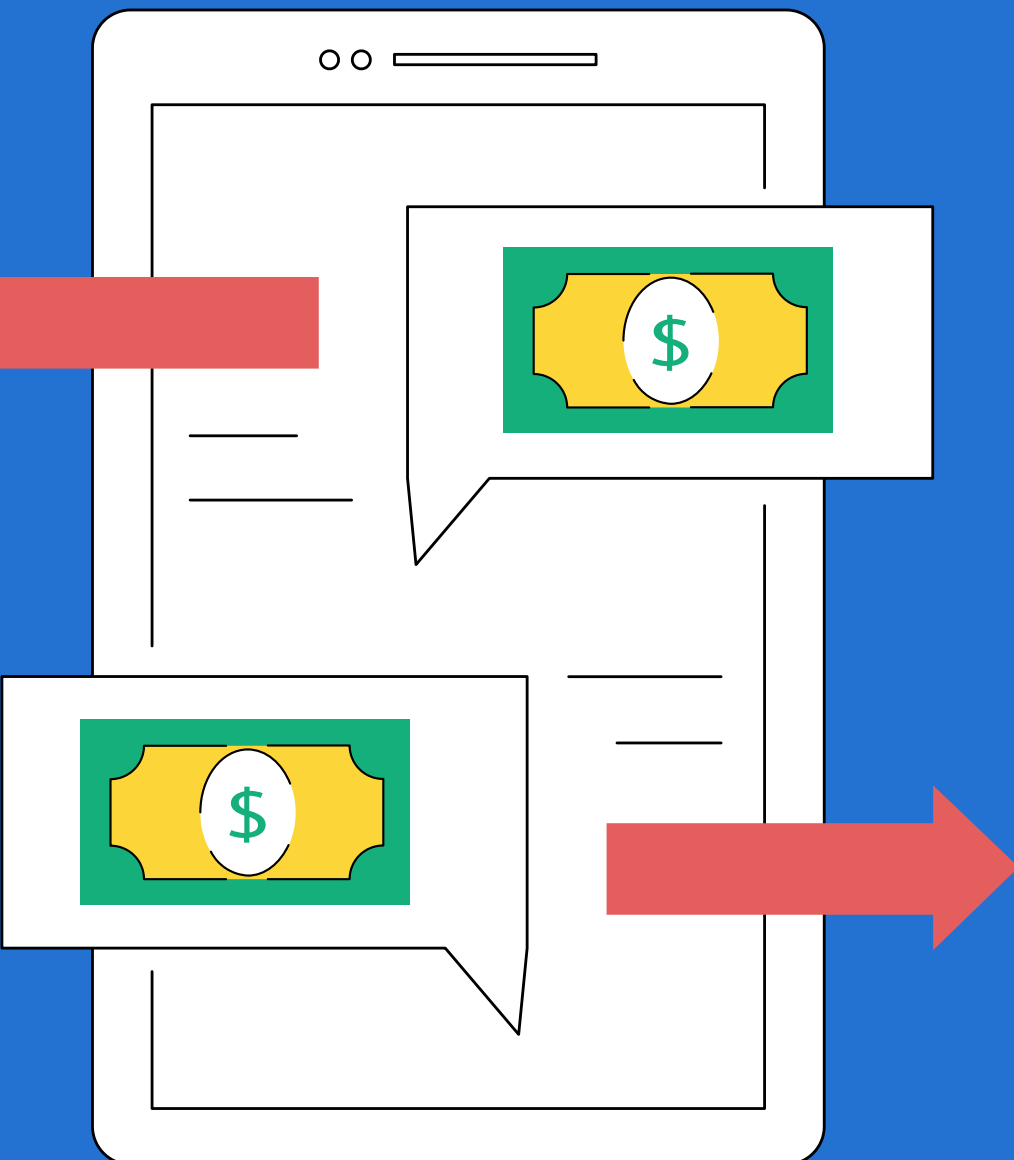


Shifting Perspective

FROM SPENDING TO INVESTING

- Define needs, align with curriculum
- Assess Existing inventory
- Focus on durability, versatility, & long-term utility
- Creative Sourcing
 - Outside the Traditional Vendor Box
- Collaboration is Key
- Why did you Purchase this?

How will your purchases enhance student learning?



The Pre-Purchase Checklist



KNOW YOUR SUPPLIES

1. Know equipment/supplies needed for each unit (Planning)
2. Know what you have
 - a. When is expired ok?
3. Purchasing to DIRECTLY support student mastery
4. Have a WANTS & NEEDS list.
 - a. WISHLIST
5. Purchasing for class GROWTH
6. New programs/certifications

Do you need more NONCONSUMABLES OR CONSUMABLES?



The Savvy Shopper



EXPLORING ALL YOUR OPTIONS

Existing Discounts/membership

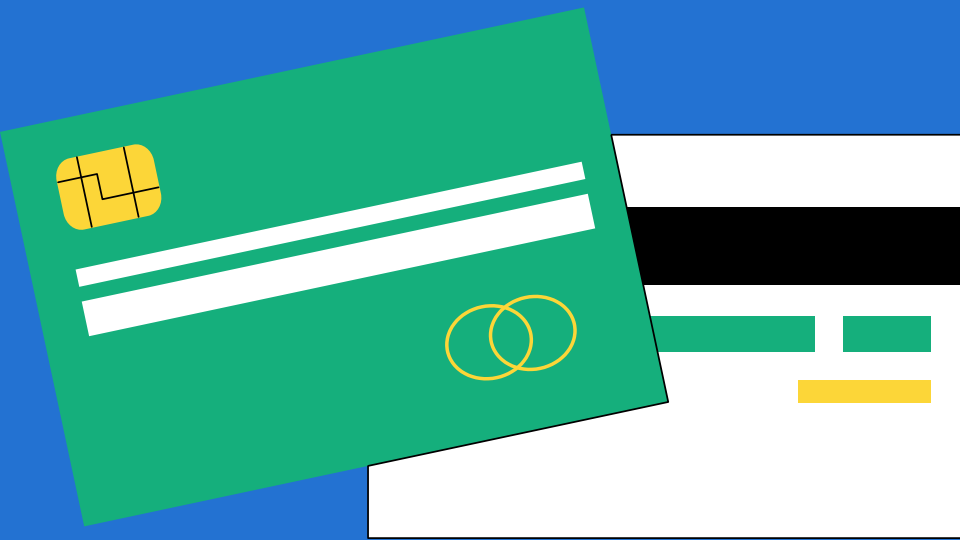
Used/New to you/Auctions

Group Buying: More for Less

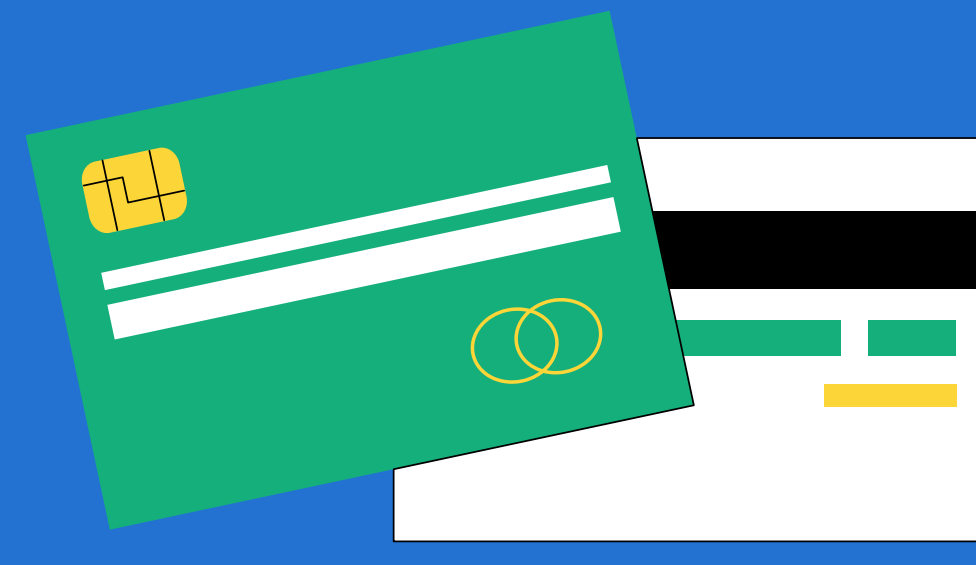
Online Marketplaces?

Educational Discounts/Free

AMAZON!!



**KNOW YOUR VENDOR
LIST**



When you Can't Buy, Create!

CREATIVE & DIY SOLUTIONS

- Household items for models: Pipe for bones, wound care
- Free Online Labs: Virtual and Simulations
- Guest Speakers & Field Trips
 - Parents
 - Activity Funds
- DONATIONS
- Program to Program Collaborations

KNOW YOUR DISTRICT RESOURCES

Stronger Together

YOUR RESOURCE NETWORK

 **Intra-School Collaboration: Sharing equipment w other departments**

 **District-Wide Sharing/Swapping: Inter-school lending**

 **Local Healthcare Facilities: Donations; Equipment**

 **Community College/Higher Education Institutions**



WISHLISTS!

DO YOU HAVE ONE?

1. Do you think about a wish list?
2. Do you have one?
 - a. Several?
3. Does your wish list change from year to year? Program to program?
4. Do you collaborate with your colleagues about their wish lists?
5. Do you tour other facilities for ideas?
6. Can you spend \$1000 in 20 minutes?
7. Be ready for any opportunity to spend money and spend it all!

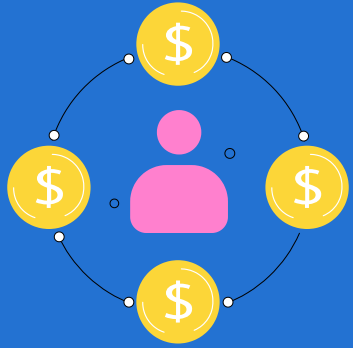


GRANTS!

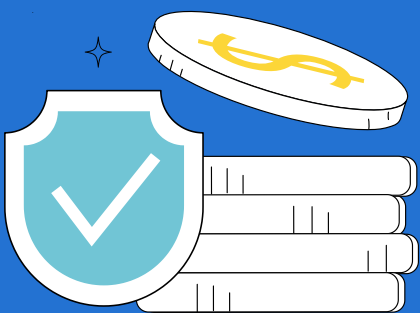
YOUR FUTURE BEGINS NOW

- *Identify your GRANT opportunities*
 - *District, Community, Corporation*
 - *Have a compelling PROPOSAL*
 - *Follow the DIRECTIONS!*
 - *Get Grant writing assistance from colleagues, district or online*
- 
- 

Maintenance & Longevity

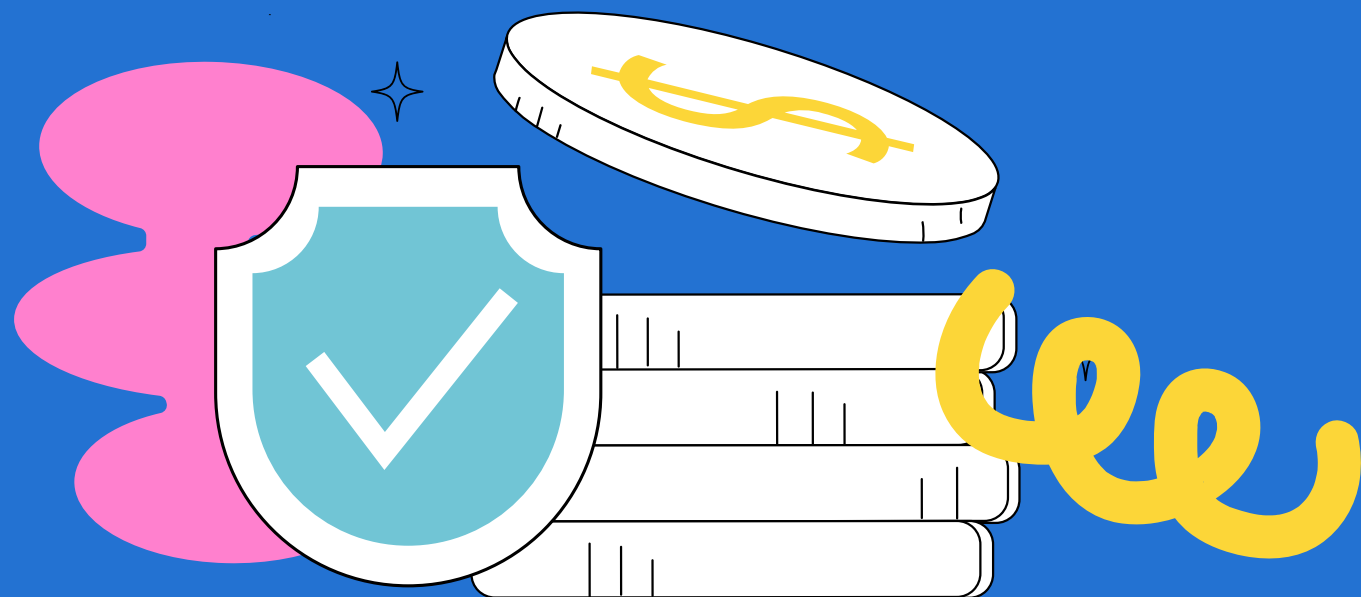


- **PROPER STORAGE OF EQUIPMENT**
- **ROUTINE MAINTENANCE**
- **STUDENT RESPONSIBILITY**
 - **Give your students ownership of their classroom**
- **TRACK USAGE:**
 - **Identify high-use items**
- **PLAN FOR EQUIPMENT REPLACEMENT**



Key Takeaways

- **Assess, Don't Assume**
- **Research Broadly**
- **Be Creative & Resourceful**
- **Build your network**
- **Explore Grants**
- **Protect your Investments**



Questions?



Thank you!

CONTACT INFORMATION



Monica Jackson, MS, LAT: monica.jackson@bryanisd.org



Caren Wonders, LAT, CET: wondersc@pearlandisd.org