

Presented

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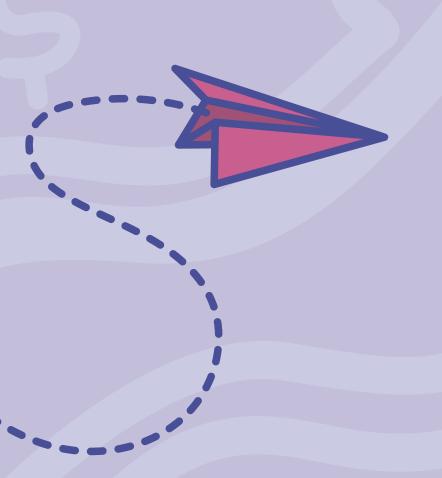
- Why Budgeting Matters
- Understanding Your Budget (The Basics)
- Strategic Planning
- Maximizing Every Dollar
- Beyond the Budget
- **Grant Writing**
- Tengaging Students & Community
- Your Takeaways
- Questions & Discussions

The Realities of HST & Why Budgeting is Key:

- Unique needs for your programs:
 - Specialized equipment, consumables, certifications
 - Varies from class to class, certification to certification
- · Constraints teachers face.
 - Budget cuts, Increased class size, Increased cost
 - Certification passer rates
- Direct link between resources and effective, engaging instruction.
 - o Hands-on skills, PBL
 - Industry-Based Skills
- Your takeaway
 - Better understanding of spending for your programs
 - Stretching your resources







Understanding Your Budget

- 1. Where does your MONEY come from?
- 2. Do you know your annual allocation of funds?

CTE BUDGET:

- Moneys given from CTE Dept.
- · Perkins funding

ACTIVITIES BUDGET:

- Class fees
 - Does a student consume it?

GRANTS:

- District funded
- · Company funded
- · Community funded

CAMPUS BUDGET:

- · Principal's funds
- School funds

COMMUNITY DONATIONS:

- · Local Hospitals/Clinics
- · Chamber of Commerce
- Parents

FUNDRAISING:

- By program
- Offering Services
- Selling projects

Your Budget Blueprint.





HOW DO YOU PRIORITIZE YOUR WANTS/NEEDS.

- 1. Curriculum Alignment: what do you need: books, online resources,
- 2. What do you TRULY need? What can you repurpose?
- 3. Long-term or Short-term goals: Big equipment, wish list items, consumables
- 4. What budget do I order from
- 5. INVENTORY!
- 6. Colleague Collaboration: Not just at your campus, but sister schools too
- 7. Wish list: What is it? Do you have one? If asked, can you spend \$500 at the drop of a hat?



HOW TO GET 'BANG' FOR YOUR BUCK!

- · Supplies in Bulk
 - o Is more better?
- Quote comparisons
 - Shopping around for items
 - Utilizing your vendor list
- · Purchasing refurbished equipment
 - o Is it worth it?
- · DIY or repurposing
 - · Can you make what you need for less
 - · Colleague collab (different dept)
- · Vendor relationships/Discounts
 - Signing up for memberships
- District Warehouse
 - o Does your district have one
 - o Price differences
- · AMAZON!

DONATIONS!

- · Use your community partnerships
 - Hospitals and clinics
- · Parents and colleagues
- · Local colleges
 - Updates and equipment
 CURRICULUM/RESOURCES!
- · Online resources
 - free trials, virtual labs, educational platforms
- · Professional organizations
 - o free materials, networking, grants
- · Conferences/Conventions
 - Vendors, companies, businesses





GRANTS

- 1. Identify your grant opportunities
 - a. district, company, organization
- 2. Create a compelling Proposal
 - a. Collaborate with other depts./community
- 3. Follow the directions!
- 4. Check with your district for grant writing help
- 5. Grant writing classes, online resources

Teamwork makes the

DREAM work

Give ownership to your students

Program Fundraising

Get your parents involved

Showcase your Program in your community

Build your BRAND

ADVOCATE for your Program

USE Your Professional Network





- · Plan Strategically: Before you spend.
- Be Resourceful: Look beyond the traditional budget. Utilize all your financial avenues
- Seek Partnerships: Collaborate with community and peers.
- Explore Grants: A powerful source of funding.
- Involve Your Stakeholders: Foster ownership.
- Continuous Improvement: Review and adjust your budget regularly. Spend it ALL!





